Prepared Remarks of President Barack Obama Back to School Event: Arlington, Virginia; September 8, 2009

	Circumstances: location, audience, external	Verbal Cues: vocabulary, sentence	Non Verbal Cues: gestures, facial
	environment, media,	structure, examples,	expressions, interaction,
	viewing conditions	statements, voice quality,	eye contact, stance,
Credible, What does the		pauses	posture
Credible: What does the			
speaker say or do that			
makes the audience			
believe him or agree with			
him?			
Questionable: What does			
the speaker say or do that			
calls into question his			
message, his motives, or			
his sincerity?			
,			
Subject:		Purpose:	
Occasion:		Speaker:	
Audience:		Tone:	

FIGURE 4.1: A viewing grid.

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